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Chamber's Help Desk records
86% RESOLUTION RATE
for first half of 2023

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Chamber's Help Desk records 86% RESOLUTION RATE for first half of 2023



The Chamber's Help Desk has recorded an 86% resolution rate for cases reported to it by Nelson Mandela Bay businesses for the first half of the year, compared to 70% achieved for the full year in 2022. This is a one stop channel for Chamber member enabling environment issues to be consolidated and elevated through the appropriate Municipal channels for action.

A total of 83 cases have been reported from January to July 2023, compared to 82 which were reported for the whole of 2022.

As a strategic resource sponsored by Atlas Security, the Help Desk is a highly responsive platform through which the Chamber assists its over 700 member companies by expediting their issues for resolution through the relevant municipal departments. These relate to challenges around the ease of doing business, mostly relating to municipal service delivery.

The partnership between the Chamber and the Nelson Mandela Bay Municipality has created an efficient platform where both parties are able to collaborate in the resolution of identified challenge areas in order to create a conducive working environment for business.

The Help Desk was established five years ago when it became apparent that there was a need to better channel the resolution of "ease of business" issues to ensure that engagement takes place with the right people and that regular follow through of progress is tracked.

"The Help Desk plays a significant and integral part in highlighting some of the key areas that impact businesses in the Metro. It is for this reason that we have strengthened this area of our work to ensure that we create a seamless bridge between our members and the municipality in resolving their queries, says Chamber chief executive, Denise van Huyssteen.

As such, the Help Desk tracks all queries received and the resolution rate, this allows the team oversight of the nature of queries received and where pressure needs to be applied to ensure resolution.

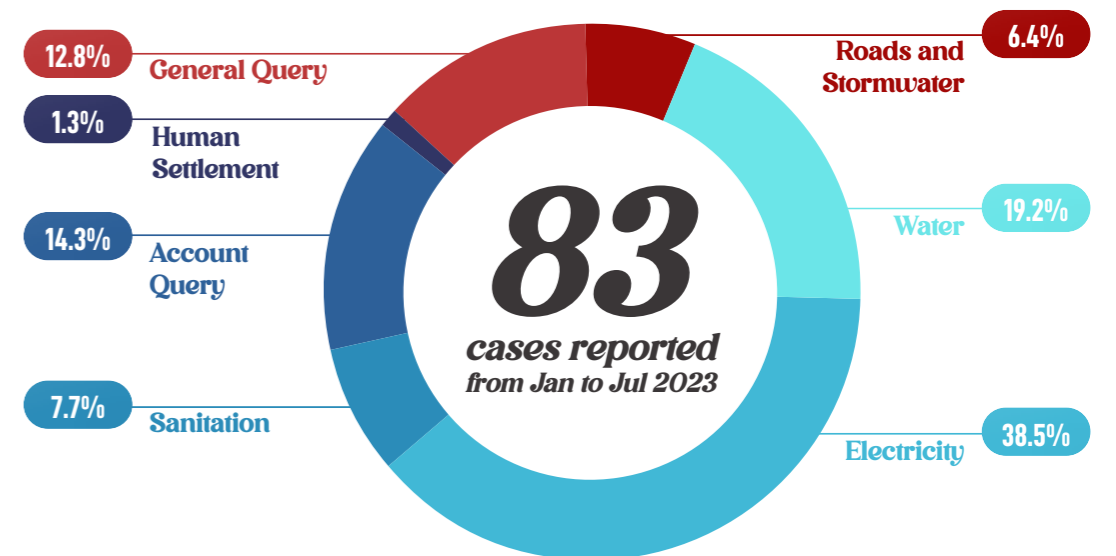
Some of the leading queries in the period under review are electricity at 38.5% and followed by water related cases (19.2%) account queries 14.1%, general queries 12.8%, sanitation 7.7%, roads and stormwater 6.4%, and human settlements 1.3%.

Since the beginning of this year, 42 unplanned power outages have been recorded in six industrial areas in the Metro. This is as a result of aged electricity infrastructure, the impact of constant loadshedding on switchgear, damage to fibre links and sub-station vandalism and cable theft.

"We are grateful for the partnership we have with Atlas Security as the main sponsor of the Desk as this reaffirms the importance of collaboration and what can be achieved if we all work together to build a stronger business environment," says Van Huyssteen.

Helpdesk Query Chart

*7 General MoU adoptions to date with most of them relating to the Sanitation system issues



Coega Secures Signed Investment of **over R385 million** in Quarter One – April–June 2023

It's onwards and upwards for the Coega Development Corporation as it welcomed four investors, with a combined investment value of over R385.2 million, to the Coega Special Economic Zone (SEZ) during the first quarter of the 2023/24 financial year (FY), as a story of good progress.

Reflecting on the Q1 performance, Coega's Head of Research and Senior Economist, Semiyou Rafiou said: "In our current economic climate, this is a noteworthy accomplishment that reflects Coega's growth momentum. Despite various challenges, Coega has successfully attracted investment into the region, demonstrating its potential as a crucial driver of economic development, job creation, and overall economic growth."

The first investment comes from MEC Commercial Trailers, announced during the South African Investment Conference that took place in April this year, with an estimated total investment of R370 million. This project aims to manufacture Heavy-Duty Commercial Trailers, creating approximately 150 operational jobs and around 200 construction jobs during the construction and commissioning phases.

The second investment is from Atlantic Glass, a fabricator of architectural aluminium products. The company has signed a lease agreement with Coega for occupancy of a 1,995m² space in the SEZ's multi-user facility, where they will manufacture aluminium glass products. This investment amounts to R13 million and is anticipated to create 20 operational jobs. Romark Logistics, with a R2.2 million investment and CNSA Investment further concluded lease agreements to occupy existing facilities of 889m² and

452m² respectively at the multi-user building. Romark Logistics will use the space for warehousing and distribution of fast-moving consumer goods with a specialised cold chain distribution and projected to generate 14 operational jobs.

CNSA Investment, a Chinese investor will be storing solar panels and related goods thus, supporting energy related solutions required by South African consumers.

Asanda Xawuka, Coega's Executive Manager for Business Development (SEZ Services), shared: "This achievement marks a significant milestone for the Coega SEZ in terms of attracting investors. The secured investment commitments further solidify Coega's competitive advantage as a preferred investment destination, positioning it as a prominent SEZ in Africa and a gateway to international markets."

Coega is committed to developing an investment project pipeline aligned with global trends driving industrial transformation, resource efficiency, social responsibility, and environmental sustainability. With these priorities in mind, the Coega SEZ continues to maintain its position as a leading investment location for potential investors.

Moreover, the Coega SEZ is home to 58 operational investors, representing a combined investment value of R11.89 billion. Notably, the Coega Development Corporation has consistently surpassed its own investment targets with an outlook to champion socio-economic development through job creation, skills development, and infrastructure.

An aerial view of the Coega SEZ which boasts a diverse spread of businesses employing hundreds of employees.



Share the ride



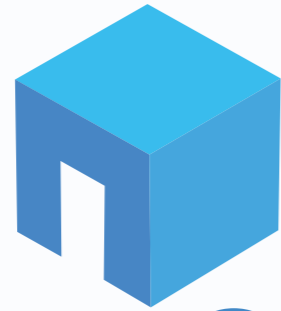
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APPOINTMENT OF NEW CDC BOARD CHAIRPERSON

The Coega Development Corporation (CDC) has announced the appointment of Batandwa Damoyi as the entity's Board Chairperson.

The Chairperson is a Chartered Accountant and is currently a Director in Libana Consulting (Pty Ltd), She has extensive corporate and board experience both in public and private sector which we believe will be invaluable to the CDC as it evolves and continues in its quest to be "The Leading Catalyst for the Championing of Socioeconomic Development".

Pictured right: Bathandwa Damoyi



NIELS WICHMANN APPOINTED AS NEW HEAD OF VOLKSWAGEN BRAND



Niels Wichmann has been appointed as the new Head of Volkswagen Passenger Cars Brand effective 1 August 2023. Wichmann replaces Steffen Knapp who has been appointed as the brand head of Volkswagen Taiwan.

Wichmann, 51, joins Volkswagen Group South Africa (VWSA) from Volkswagen's headquarters in Wolfsburg where he was the head of Product Marketing for small/compact cars such as Polo. He has been working for Volkswagen since 2000. During this time, Wichmann has held various management positions in sales within the Volkswagen Brand including a global assignment in Brazil.

"Niels brings with him a wealth of experience in sales and product marketing which will help us to move the brand to the next level especially at this time when it is faced with tough competition in the local market. He will also play an important role in our growth strategy in Sub-Saharan Africa," said Thomas Milz, VWSA Sales and Marketing Director.

Steffen Knapp, outgoing Head of Volkswagen Brand (left) with Niels Wichmann, new Head of Volkswagen Brand.



CUMESH MOODLIAR NAMED INVESTEC BANK'S NEW CEO

Moodliar currently serves on the Chamber's board and his appointment comes hot on the heels of former Chamber board member Angelo Swartz's recent appointment as CEO of the Spar Group.

While at Investec, Moodliar has fulfilled various roles, including as regional head of the lender's private bank in the Eastern Cape, national banking head, and head of the private bank in South Africa. Recently, he led the bank's private client franchise.

He holds multiple qualifications, including a BA, LLB, LLM in tax and completed a Programme for Leadership Development (PLD) with the Harvard Business School in 2015, as well as the Archbishop Tutu Fellowship in 2016. Moodliar has served within Investec's Private Banking unit since 2012.

Specialised lending giant Investec has announced Cumesh Moodliar as the CEO of Investec Bank Limited, effective 01 April 2024, following leadership changes at the company that saw the previous head of the bank Richard Wainwright step down earlier this year.

Ford and Gift of the Givers Unite for Disaster Relief and Upgrade of School Facilities in Komani

The strong partnership between Ford and the Gift of the Givers continues to positively impact communities in the Eastern Cape.

Community members and a school in Komani (formerly Queenstown) in the Eastern Cape are the latest beneficiaries of disaster relief support from Ford and Gift of the Givers Foundation, following torrential rain and extensive flooding experienced in the area during February 2023.

With large portions of the town submerged and informal settlements particularly hard hit, Ford South Africa and Ford Motor Company Fund responded to the appeal by Gift of the Givers for funding to roll out urgent humanitarian aid. Ford Fund provided a grant of more than R500 000 for the relief efforts, with half the funding earmarked for the distribution of much-needed food parcels, potable water, mattresses, clothing and hygiene packs to affected members of the community.

Once immediate needs were addressed, the focus shifted to assisting St Theresa Primary School in Aloevale, Komani. The school's toilet facilities had been extensively damaged by the flooding, leaving learners in a dire situation. Recognising the importance of education and learner well-being, Ford and Gift of the Givers decided to use the remaining funds to repair and upgrade the school's ablution facilities, ensuring the students' dignity and hygiene were prioritised.

Esther Buthelezi, Transformation and Government Affairs Executive Director at Ford South Africa, praised Gift of the Givers Foundation for its unwavering support in community aid and disaster relief mobilisation. Buthelezi highlighted the significance of addressing the immediate needs of displaced families and residents affected by the floods, enabling them to start rebuilding their lives.

"We are delighted that half the funding went to fixing and upgrading the toilet facilities for St Theresa Primary School, as this will have a lasting impact on the well-being of learners at the school for many years to come," says Buthelezi.

She emphasised Ford's commitment to education as a key focus area, aiming to empower learners with the tools they need to create a brighter future. Improving learners' overall

health and creating a positive school environment remain essential components of Ford's philanthropic efforts.

Badr Kazi, the Director of Strategic Partnerships, Corporate and Government, of the Gift of the Givers, expressed gratitude to Ford South Africa for their continued support: "Investing in the leaders and thinkers of tomorrow – this is the core tenet upon which the relationship of the Gift of the Givers and Ford South Africa is based. A more conducive atmosphere for learners and educators is created by investing in a more dynamic society for tomorrow."

At the ribbon-cutting ceremony, Mr M Bulu, Principal of St Theresa's Primary School, expressed immense pride in the transformative impact of the project on the school community. He thanked Ford and Gift of the Givers for revitalising the school physically and instilling a sense of pride and appreciation within the staff and learners, and the broader community.

"Your invaluable contribution has created a safe learning environment, encouraging every student to thrive. Together, we celebrate this achievement and the positive impact it will continue to have on the lives of our learners," concluded Mr Bulu.

Gift of the Givers' dedicated team completed extensive work, including installing three additional toilets and two extra basins and taps in the pre-primary section of the school. Moreover, the two primary school ablution blocks underwent significant upgrades, with 24 toilets, six urinals, and 11 basins replaced, along with the fitting of new taps. Additionally, the team painted the inside of the ablution blocks, replaced damaged doors, repaired broken window panes and stone guards, and inspected and replaced damaged water pipes.

The project also extended its benefits to a new classroom block, where ceilings were installed, floors were tiled, 20 windowsills were constructed, plastering was completed, and a veranda roof was built to protect learners from the elements.

NMBBC and ECDC partnership sees

16 small businesses graduate from phase 4

of the Eastern Cape Exporter Development programme



It was all smiles, dance and celebration when 16 small businesses who successfully completed the Eastern Cape Exporter Development Programme were awarded their certificates in East London recently.

The Eastern Cape Exporter Development Programme is a partnership between the Eastern Cape Development Corporation (ECDC) and the Nelson Mandela Bay Business Chamber (NMBBC) that is intended to equip Eastern Cape based Micro, Small and Medium Enterprises (MSMEs) that have export potential with the knowledge and skills needed for effective and successful participation in international trade, and ultimately to increase the number of Eastern Cape companies engaged in sustainable, and profitable exporting.

The programme aims to address the key constraints that companies face before entering the export market. Some of these constraints encompass foreign market that are too competitive/unprofitable; making contact with potential buyers; cost of marketing the product; transport/logistics costs; export documentation; and changing product for export market among many.

ECDC's Regional Manager Phakamisa George says the exporter development programme is targeted at those firms that are on the cusp of exporting, but require some additional incentive or support to enter and explore new markets.

"The programme encompassed 5 x 2-day export training modules covering the fundamentals of international trade facilitated by ITRISA, and mentoring sessions with established exporters and services providers in the export industry facilitated by Exporters Eastern Cape. It further challenges the participants to conduct research and be innovative as they formulate their own export marketing plans," says George.

Commenting on the programme, Chamber's Business Information Manager Lunga Mjodo says the economic importance and benefits of international trade, particularly for developing countries like South Africa cannot be overemphasized.

"International trade enables countries to gain access to goods and services not available in their own country, goods or services produced cheaper elsewhere, and activates the opportunity to leverage on their own resources and specialisation by selling to other countries. This consequently helps to increase gross domestic product, create jobs, advance the economy, and reduce poverty. It is these key factors have propelled us to prepare our Eastern Cape MSMEs for the international economy. We are extremely proud of this this landmark programme and the quality of exporters it continues to produce."

One of the graduates Lucille Bosman who owns NC Upholsters says the programme has definitely reset her thinking about the Eastern Cape, South Africa and the African continent together with its untapped opportunities, not only from a business standpoint, but from a social and environmental aspect as well.

"The programme has taught me the strongest case for investing in a growth mindset and the unique offering in the programme has given me renewed optimism in exporting through its rich, challenging and inspiring context and partnerships over the last year. This development programme has sparked global business interest and demonstrates how a province like the Eastern Cape can blossom under astute leadership to find true opportunities and how to seize that opportunity," she says.





MBDA, HERITAGE AND TOURISM STAKEHOLDERS PLEDGE TO RECLAIM CENTRAL

Signing the MOU, from left, Hayley Stirk, Central SRA; Anele Qaba, CEO of MBDA; Andrew Stewart, chair, Discover Mandela Bay; and Graham Taylor, chair, Historical Society of Port Elizabeth.

The Mandela Bay Development Agency (MBDA) and key tourism and heritage stakeholders pledged to “take a stand and fight for our heritage” with the signing of a memorandum of understanding (MoU) aimed at unlocking the tourism potential of Gqeberha’s historic Central today [Tuesday, 8 August 2023].

The agreement between the MBDA and the Central Special Rating Area (SRA), Discover Mandela Bay and the Historical Society of Port Elizabeth opens the door to a formal working relationship in which the organisations share resources, skills and expertise in the interests of uplifting Central as a “heritage-led tourism asset”, MBDA CEO Anele Qaba said.

The metro’s oldest residential and commercial area, Central has a diverse, multicultural history and numerous monuments, cultural landmarks and examples of architectural heritage, but has fallen prey to urban decay, crime and vandalism that diminishes its tourism potential and deters investment.

The first outcome of the cooperative agreement is a shared calendar of Heritage Month activities for September, culminating in a Heritage and Tourism Indaba on 29 September to engage stakeholders in the area on solutions to protect heritage assets and package their tourism potential.

“Central is the historic centre of Gqeberha, a former tourism jewel, but urban decay and vandalism of infrastructure and heritage assets have hit the area hard, and more so since the Covid-19 pandemic which created the twin problems of a law enforcement vacuum and a drastic increase in poverty and homelessness.

“For too long, the CBD and inner city has become a hub for drug dens, slumlords and illegal activities which lead to

spiralling crime levels. We are witnessing our built heritage being vandalised and destroyed.

“As the MBDA our mandate is clear – we have to take back Central, but we can’t do it alone. We need to take a stand together and fight for our heritage, and that is the purpose of this MOU,” Qaba said.

Historical Society chair Graham Taylor said the metro’s built and cultural heritage, landmarks and monuments, represented “one of our greatest opportunities to ensure growth”.

“This MOU represents a unique opportunity to foster strong collaborative partnerships to take our heritage assets forward. The metro also has a unique maritime heritage, as a centre for global trade over centuries, and we anticipate this MOU will facilitate unlocking that potential,” Taylor said.

Discover Mandela Bay chair Andrew Stewart described the MOU as “a milestone in our journey, enabling collaboration with other stakeholders to stimulate tourism”.

“Key projects that we anticipate this collaboration supporting include the Mandela Statue, support for the township tourism forums, and the new Wildside Way tourism route,” Stewart said.

Central SRA representative Hayley Stirk emphasised “stop talking and act now”.

“We need to bring people back into the city centre and we see this MOU as a way of getting more done by working together, and making a difference by standing together,” she said.

BAY WOMAN CRACKS HARD MARKET TO ESTABLISH HER OWN

Peanut butter brand



Patience Agar the founder of locally made Yummy Tummy peanut butter brand.

The journey to establish a market for her peanut butter brand has been a hard nut to crack for a Nelson Mandela Bay businesswoman but through tenacity, hardwork and proper guidance, she has managed to grow her Yummy Tummy brand beyond the Metro as it can also be found in open markets as far as George, Cape Town and Johannesburg.

A few local outlets have also played a huge role in growing her brand as her product now occupies prominent space on their shelves and gaining interest from their regular customers.

During the height of Covid-19 in 2020, Patience Agar took the plunge and started Dovi Peanuts following her interest in sourcing natural food supplies for her household. She realised that more people could have an interest in the same products and eventually decided to start sourcing organic peanut butter supplies from her cousin who is based in Johannesburg.

“When I received the first batch, I enjoyed it so much and subsequently, I decided to cut the costs of buying from others since I am knowledgeable about how to make organic peanut butter. My knowledge comes from my upbringing in the village where my family farmed groundnuts,” says Agar. Through the support of her husband, she managed to buy a processing machine to make her supply of peanut butter and immediately sourced bulk raw groundnuts locally. However, she realised that the cost was much cheaper in neighbouring countries such as Zimbabwe, Malawi and Zambia.

“I then explored this alternative and focused on sourcing my supply from these markets. As is often the case with small businesses, I have gone through many challenges such as access to finance, lack of customer base, marketing, operational costs and many others. However, the support I have received

along the way has fuelled my passion to take the company to new heights,” she says.

Her hardwork has not gone unnoticed, as she has now established a partnership with a US based agency, which has shown interest in collaborating with her and have since established a new business venture were Agar will be a shareholder.

What has also exposed her brand is her participation in the Chamber’s Exporter Development Programme, which is funded by the Eastern Cape Development Corporation (ECDC). The programme aims to address the key constraints that companies face before entering the export market and further exposes them to different trade missions to access global markets. The structure of the programme encompasses tools that deliver appropriately skilled exporters and further contribute to the number of existing exporters, as well as increasing the real value of exports consistently over time.

“As the business continues to grow legs, I want to get more put on board to take on other tasks within the company as I currently do everything myself. Luckily my 17-year-old daughter has been of great assistance and forms part of the core team.”



Chamber ENGAGEMENTS

The Chamber recently had the privilege of hosting the Gift of the Givers Founder Dr Imtiaaz Sooliman who delivered a talk to some of the leading industry captains in Nelson Mandela Bay focusing on the importance of humility and its impact on business.

He spoke at length on responsible leadership as an antidote for steering South Africa towards a developmental trajectory.



Gift of the Givers Founder Dr Imtiaaz Sooliman delivering his talk.

Chamber ENGAGEMENTS

The Chamber's Safety and Security Task Team recently met with representatives from Public Prosecutions and SAPS to discuss the importance of strengthening collaboration between the various stakeholders.



From left to right are Vishen Ramnath (Faurecia), Advocate Luthando Makoyi, Johann Minnie (VWSA), Alfie Jay (Chair of the Task Team), Advocate Barry Madolo, Denise van Huyssteen (Chamber) and Advocate Wilport Kakangu.



Chamber CEO Denise van Huyssteen catching up with Zola Tshetu at a get together which was held recently to provide an update on the 150MW Parsons Park Power Project to be located in Nelson Mandela Bay.



Chamber CEO Denise van Huyssteen was one of the key guests at the recent S4 Innovation Day. The main focus was on knowledge sharing, driving awareness of new technologies and positioning the need for businesses to innovate in order to remain relevant. Denise presented on the new era of collaboration, founded on driving out of the box solutions to address common challenges.

From left to right are Erall Norton, Marchand MacDonald, Lushen Govender, Denise van Huyssteen, Clayton Noah, Dominic Rimmer, Jacques Vrey and Keshan Naidoo.

The Gift of the Givers visited Aspen Pharmacare, which has six manufacturing facilities in Nelson Mandela Bay, providing employment for over 2000 people. Globally the company has 23 manufacturing sites and is making positive strides in growing its exports.

Pictured left to right are Branson Bosman (Aspen), Christiaan Theron (Aspen and Chamber Board Member), Dr Imtiaaz Sooliman (Gift of the Givers), Denise van Huyssteen (Chamber) who joined the group on its visit, including Ali Sablay (Gift of the Givers).



The Chamber attended the Eastern Cape Development Corporation's fifth annual Eastern Cape Export Symposium & Exhibition. Our CEO, Denise van Huyssteen facilitated two panel discussions on the topic of "The New BRICS Leadership and Members Boost Africa Trade", and "Promoting Automotive Exports into the Eastern Cape."

Team Chamber: Ashwin Daya, Lunga Mjodo, Denise van Huyssteen and Loyiso Dotwana



Upcoming EVENTS

Upcoming Events

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2023

SEPTEMBER 01	ANNUAL LADIES BREAKFAST
NOVEMBER 24	ANNUAL BANQUET

2024

FEBRUARY 08	LADIES IN RED COCKTAIL EVENING
MARCH 14	ANNUAL GOLF DAY
MAY 29	ANNUAL GENERAL MEETING
AUGUST 30	ANNUAL LADIES BREAKFAST
NOVEMBER 22	ANNUAL BANQUET

For detailed information and sponsorship packages:
events@nmbbusinesschamber.co.za

Chamber EVENTS

The Chamber was fortunate to have two excellent speakers at its recent Women's Empowerment Network session. They spoke from their perspectives of expectation versus experience, starting with Sinazo Mda as a PHD graduate who highlighted the importance of company culture evolving to meet the expectations of the new generation.

She also highlighted the need for companies to be actively involved in providing support for mental health, having an environment which is conducive to people asking for help and embracing all types of diversity in the workplace.

Candice Parker, Managing Director of Nashua Eastern Cape, who was the first female MD of the company (and the youngest), spoke about the importance of emotional intelligence, vulnerability, being open to mentorship and of taking ownership of what one brings to the table.

Thank you to Michelle Brown, Amber Anderson and the Women's Empowerment Network Committee members, for continuing to bring local women together to share and discuss relevant issues.

Pictured left to right are Denise van Huyssteen, Sinazo Mda, Michelle Brown and Candice Parker



We recently partnered with BMW Nelson Mandela Bay to host the Drive and Dine experience.

BMW Nelson Mandela Bay provided our guests with the opportunity to test drive their luxury vehicles that are currently on the market.

We hope everyone enjoyed the experience!

CONGRATULATIONS
to our two lucky draw winners, courtesy of BMW Nelson Mandela Bay and Hello. It's Me.



Some of the premium brands that were presented to invited guests.

Limited application of a restraint of trade when selling goodwill

By Warren Parker

The goodwill of a business broadly comprises of its customer loyalty, brand reputation and other non-quantifiable assets. When determining the price of a business, goodwill in effect amounts to the premium paid over the fair value of the assets of a business when the business is sold.

When you sell a business including its goodwill, the buyer of the business would generally seek to prevent the seller from opening up in competition with the old business by incorporating a restraint of trade clause in the sale agreement. These types of clauses vary in scope and application but generally prevent the seller from soliciting customers of the old business or trading in competition with the old business in a defined area and for a specific period of time.

At the expiry of the restraint period the seller and the buyer may readily accept that the seller is free to set up shop again and otherwise free to compete with the old business sold and solicit business from the old business customer base.

The supreme court of appeal in *Grainco (Pty) Ltd v Van Der Merwe and Another 2016 (4) SA 303 (SCA)* has highlighted that this view is not entirely correct and cited with approval the decision of the then appellate division in *A Becker & Co (Pty) Ltd v Becker and others [1981] 4 All SA 289 (AD)* which accepted that the principles quoted below in the English decision of *Trego v Hunt 1896 AC 7* were consistent with South African Law:

'And so it has resulted that a person who sells the goodwill of his business is under no obligation to retire from the field. Trade he undoubtedly may, and in the very same line of business. If he has not bound himself by special stipulation, and if there is no evidence of the understanding of the

parties beyond that which is to be found in all cases, he is free to carry on business wherever he chooses. But, then, how far may he go? He may do everything that a stranger to the business, in ordinary course, would be in a position to do. He may set up where he will. He may push his wares as much as he pleases. He may thus interfere with the custom of his neighbour as a stranger and an outsider might do; but he must not, I think, avail himself of his special knowledge of the old customers to regain, without consideration, that which he has parted with for value. He must not make his approaches from the vantage-ground of his former position, moving under cover of a connection which is no longer his. He may not sell the custom and steal away the customers in that fashion. That, at all events, is opposed to the common understanding of mankind and the rudiments of commercial morality, and is not I think to be excused by any maxim of public policy.' [own emphasis]

Our courts have thus endorsed the application of an implied prohibition incorporated into the sale of a business that includes goodwill from interfering with the goodwill sold even where a restraint of trade clause has lapsed. The implied prohibition is limited to the seller of the business and not any of the key employees of the business.

The takeaway lessons from the court cases quoted are the following:

1. The implied prohibition that a seller may not interfere with the goodwill sold is part of our law.
2. The fact that a restraint of trade clause has lapsed does not impact on the implied prohibition.
3. Only the parties to a sale of business transaction are impacted by the implied prohibition.
4. Consult an attorney to advise you on the intricacies of these principles when you are considering selling or buying a business.



Warren is the Managing Director of Joubert Galpin Searle.

He is an attorney, notary and conveyancer and has completed a B.Com (NMU), LLB (NMU), Certificate in International Trade and Diploma in Tax Practice (RAU). He has been admitted as a fellow of the Association of Arbitrators (Southern Africa) and is qualified to be appointed as an arbitrator to determine commercial and construction law disputes.

Warren specialises in complex commercial transactions (local and cross border), the formation of entities and business structures (including empowerment groups and joint ventures) and commercial disputes, with an emphasis on those relating to the application of the Companies Act.

Warren is also nationally recognised as a specialist in procurement law, and he advises both government and commercial clients (particularly in the civil engineering and construction industry) on the legality of tender awards and processes.

Welcome NEW MEMBERS

Air Separation

About the company

We manufacture and supply pre-engineered and standard cased Axial Flow Fans to the HVAC and industrial market. We also stock and manufacture all fan related accessories with a wide range of imported domestic products.

Reason we joined

Our aim is to strategically grow our footprint locally, nationally and internationally. We wish to grow our client base and form strong relations whilst learning and meeting new people.



About the company

We provide specialised services by assisting companies in accessing financial support and incentive grants from the Department of Trade and Industry Competition.

Reason we joined

To re-establish our relationship with the Chamber.



About the company

We provide a superior production of performance based corrugated cartons.

Reason we joined

Networking and to build business relationships.



About the company

We are a fuel reseller with key focus on supplying businesses with fuel for their operations.

Reason we joined

Access to market and also to engage with key industry leaders.



About the company

Nelson Mandela Bay based NPO with key focus on early childhood development.

Reason we joined

To connect with other business professionals and organisations working in the Metro to establish relations and collaborations with the Business Chamber community.

Welcome NEW MEMBERS

Nelson Mandela Metro Community Forum

About the company

Community development and skills development, and training.

Reason we joined

We want to grow our business through mutual partnerships.

Yamihle Royalty

About the company

We provide transportation/shuttle services, car hire, septic truck, sewerage truck, honey sucker and drainage.

Reason we joined

Business exposure and marketing.



About the company

We create, by connecting with companies, work opportunities for South African youth at scale. To increase youth employability through the provision of CVs, reference letters and transition the country's youth to earning future income. To achieve this by leveraging B-BBEE policy for better and more meaningful company impact and performance.

Reason we joined

To learn more about the economic landscape in the Eastern Cape and to deliver economic opportunities to the business and local community through our solutions and leveraging network opportunities with the Chamber to enable this.



About the company

Skills development consulting, human resources and organisational development.

Reason we joined

To be part of a think tank that seeks to provide solutions within Nelson Mandela Bay the province.



Andrew Pyke
Director

Welcome NEW MEMBERS



About the company

General trading and procurement services

Reason we joined

Network affiliation within prescribed business area.



About the company

Foreign exchange intermediary/Treasury Outsourcing Company

Reason we joined

Improve networking in Nelson Mandela Bay.

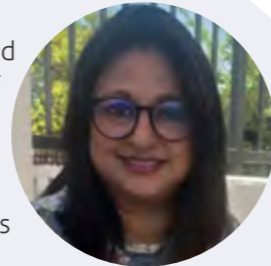


Andrew Pyke
Director



About the company

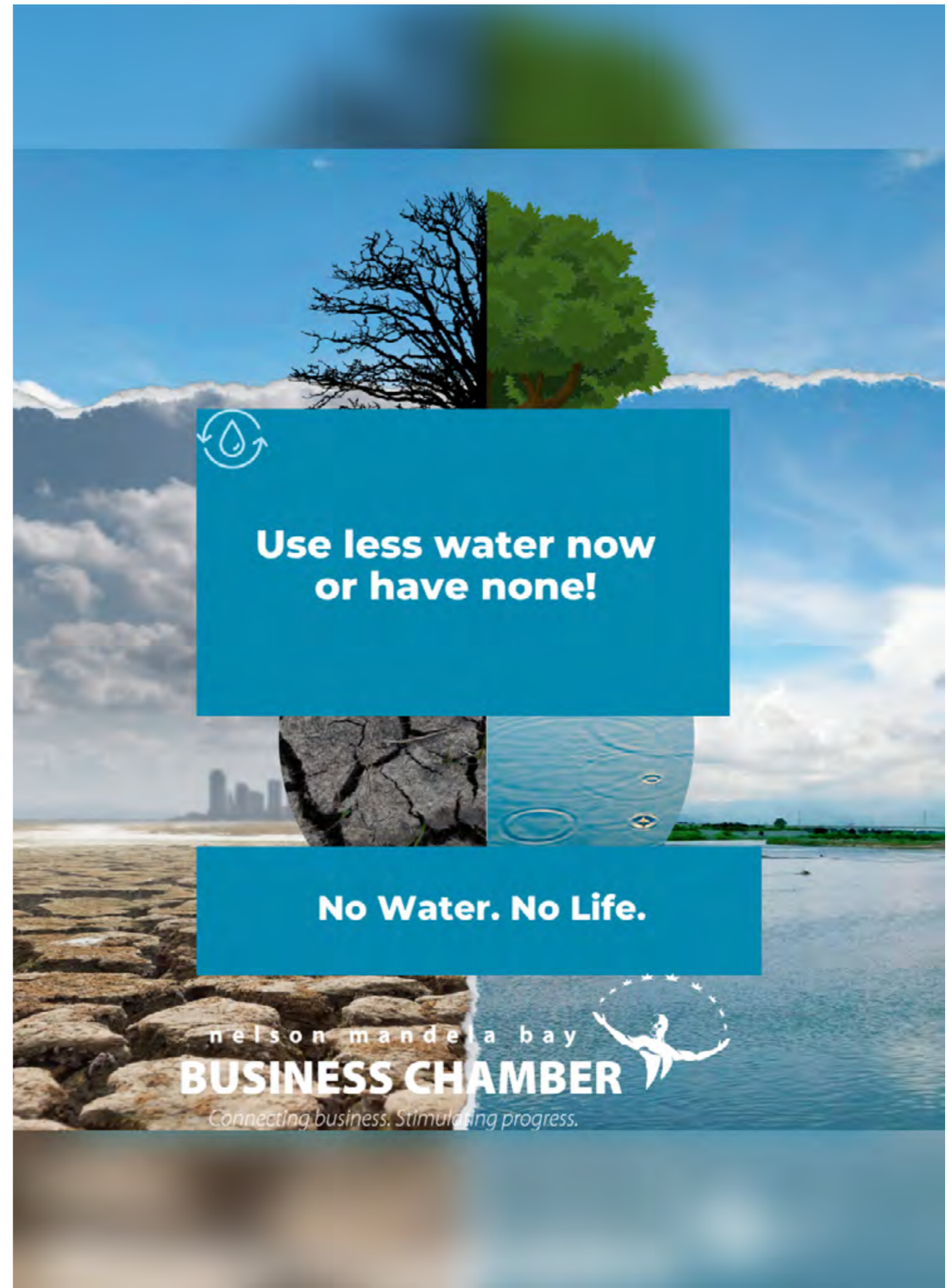
Think of Tara consulting as your dedicated marketing department, with over two decades of corporate marketing experience, helping you take a structured approach to enter markets, build your brand and enable sales. Our services are explicitly adapted for fast-paced business environments where time matters and every cent counts.



Amita Singh
Director

Reason we joined

Networking and business opportunities.



PLATINUM partners



GOLD partners



SILVER partners



BLUE partners





**200 Norvic Drive, Greenacres
Port Elizabeth, 6045**

T +27 (0)41 373 1122

F +27 (0)41 373 1142

info@nmbbusinesschamber.co.za